

Media Meeting
Operating Results for
Q1 FY26 (April – June 2025) and Financial Year 2025-26

TATA Steel (Thailand) PLC
August 4, 2025

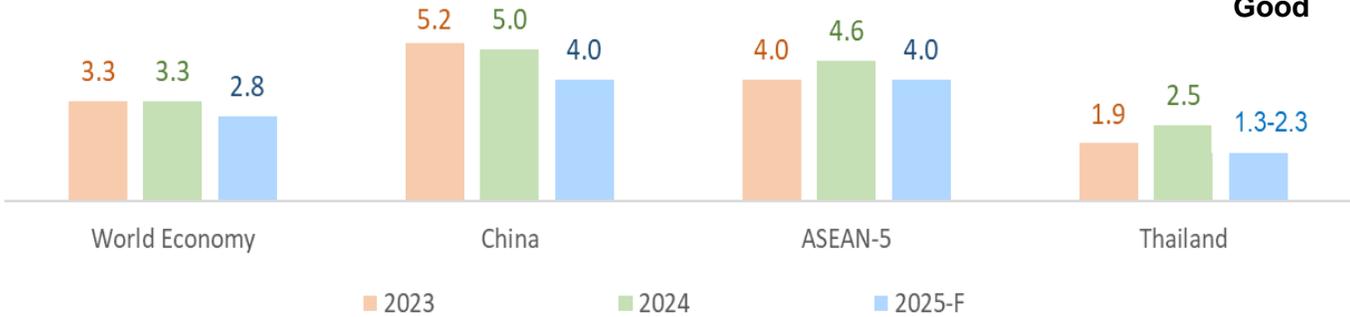
Statements in this presentation describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

- **Business Environment and Markets**
- **Quarterly Operating Performance**
- **Business Outlook**
- **Sustainability and Corporate Citizenship**

Economy:

- Global economy is expected to decline - downside risks impacted by trade wars and policy uncertainty.
- Thailand economy: although Q1 and Q2 of the calendar reflect Q-on-Q stability in GDP growth, there are uncertainties related to future arising out of impact of US tariffs situation, Tourist arrivals, consumer spending / household debts, Thai Baht.

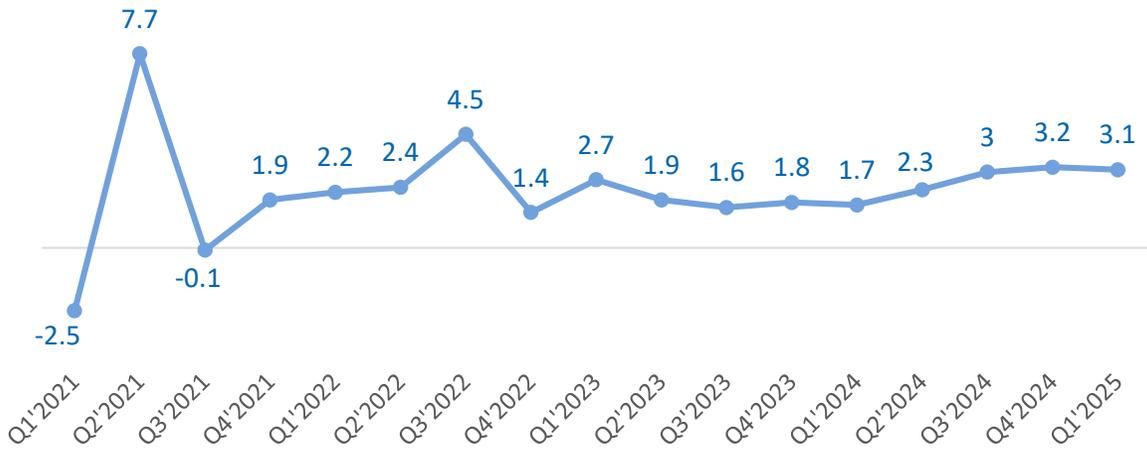
Unit: GDP %



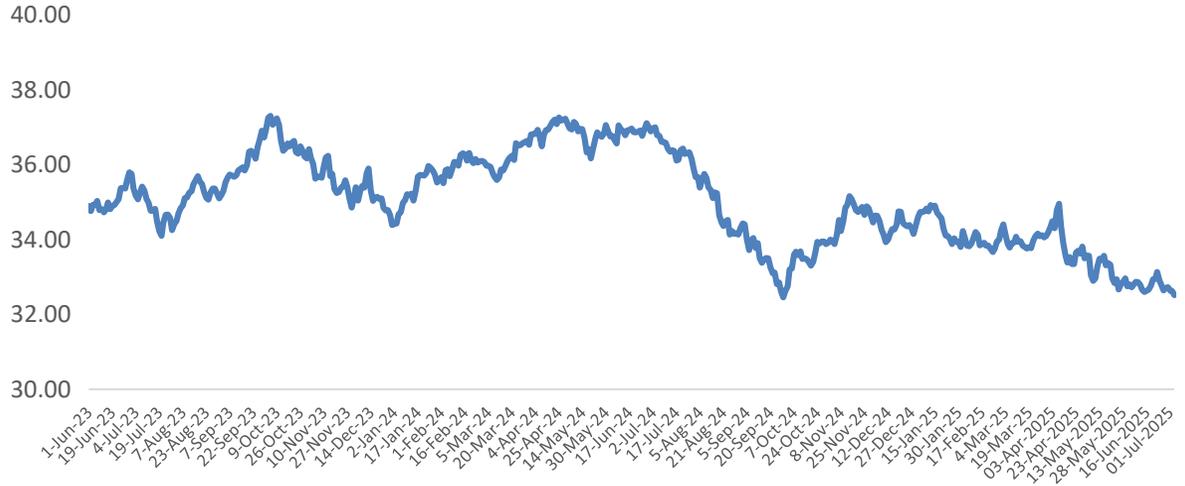
↑
Good

Thailand GDP (%Y-o-Y)

↑
Good



Currency Exchange Rate (THB/USD)



In first six-month of 2025, steel exports from China increased 9.2% y-o-y to 58.2 Million tons. The increasing trend started from 2020 and is continuing.

Meanwhile, crude steel production in China has shown some reduction but even despite the reduction, exports from China continues to increase.



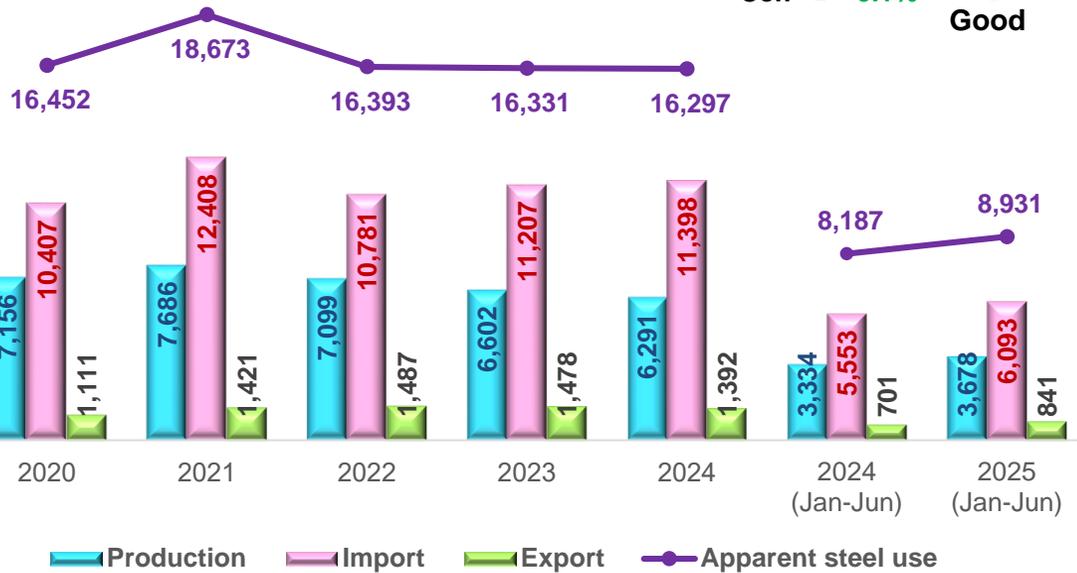
China crude steel production and China FG export (Unit : Million tons)





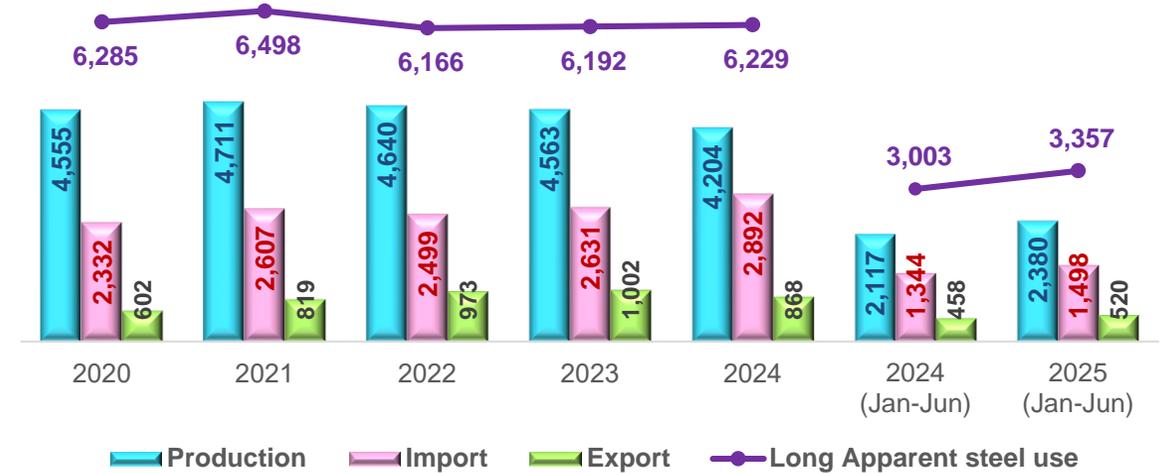
Thailand Apparent Steel Consumption (Unit : '000 tons)

Con ↑ 9.1% ↑ Good



Thailand Long Product Finished Steel (Unit : '000 tons)

Con ↑ 11.8% ↑ Good

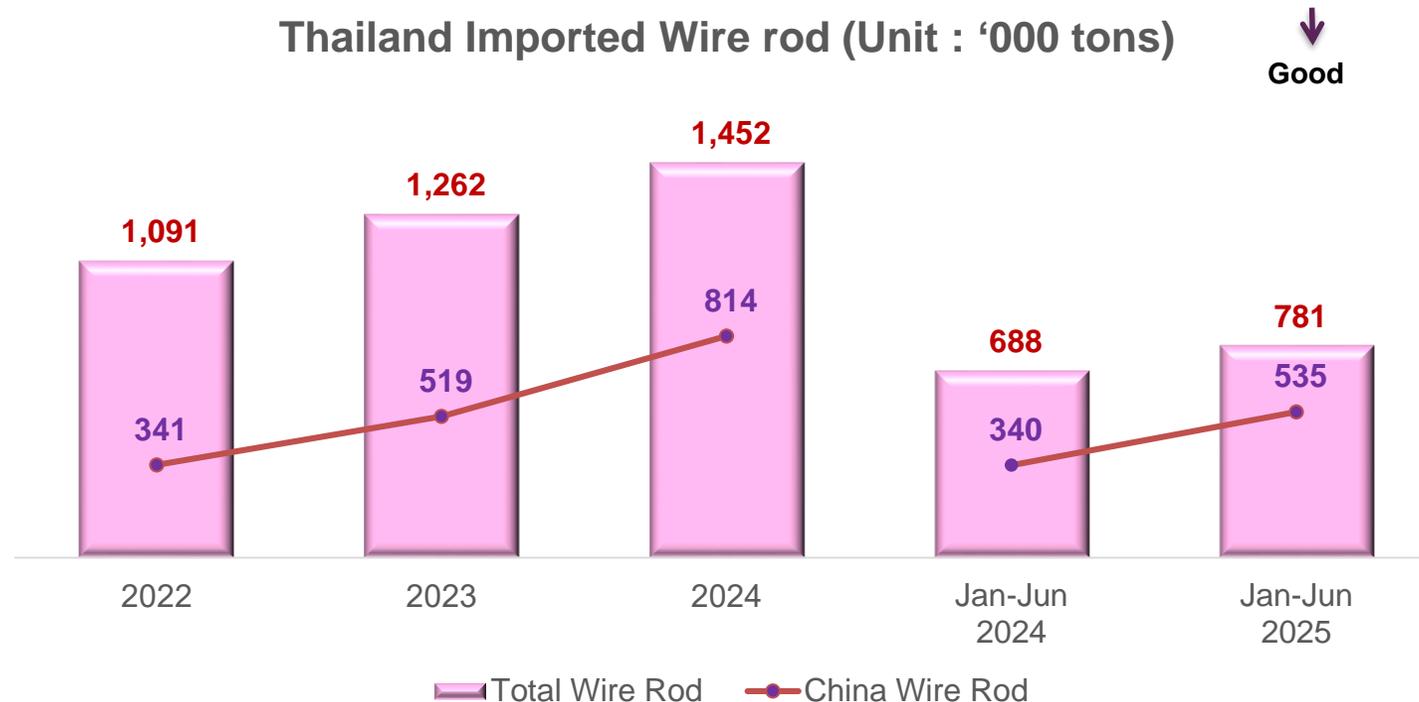


During the first six months of CY2025, there is an increase in overall steel consumption and also for long products steel consumption.

Thailand / Steel wire rod imports

During Jan-Jun 2025 compared to Jan-Jun 2024, imports into Thailand increased 13%. While overall imports increased 13%, imports from China alone increased 57%.

The increasing imports over the years has resulted in domestic wire rod producers, either shutting down or considerably reducing their capacity utilization.



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Quarterly Operating Performance

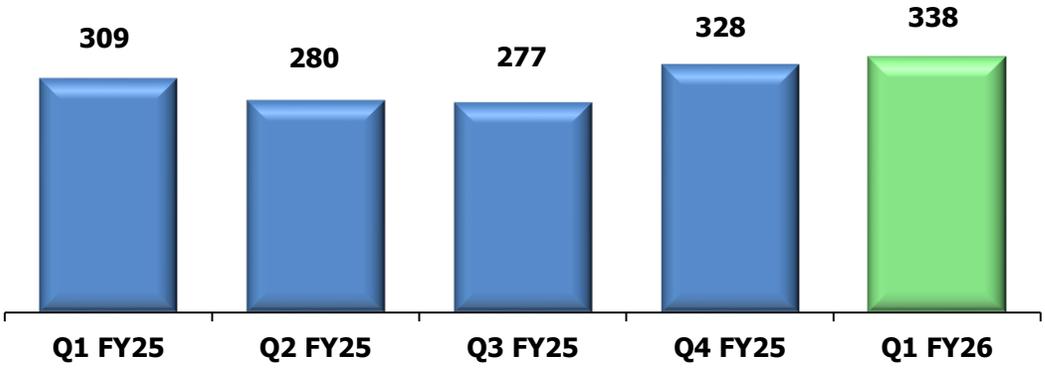
Increased domestic demand driven by improved market sentiments for rebar



Quarter-wise sales

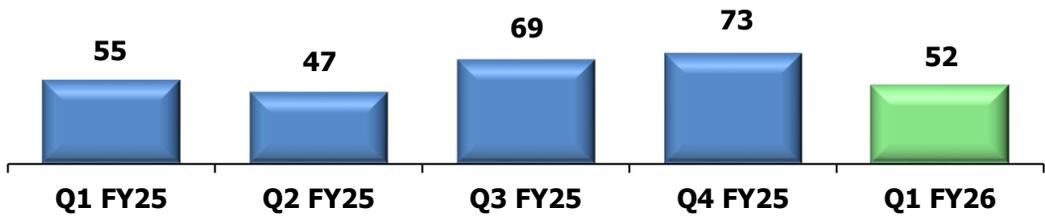
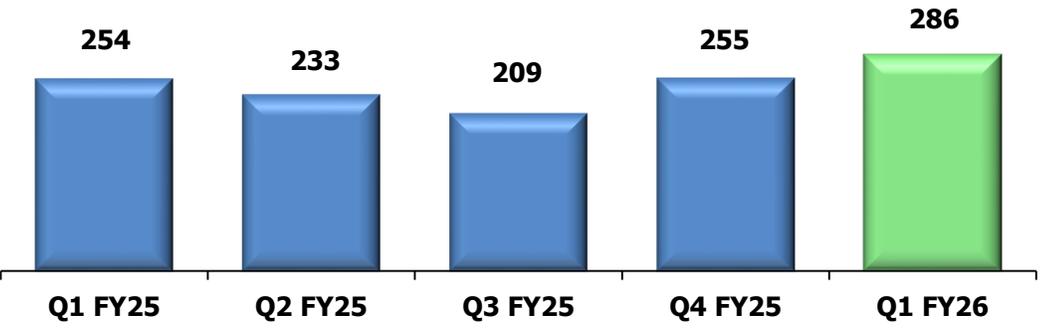
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Unit : '000 tons



Domestic

Export



Quarterly Operating Performance

Higher revenue reflecting higher sales volume

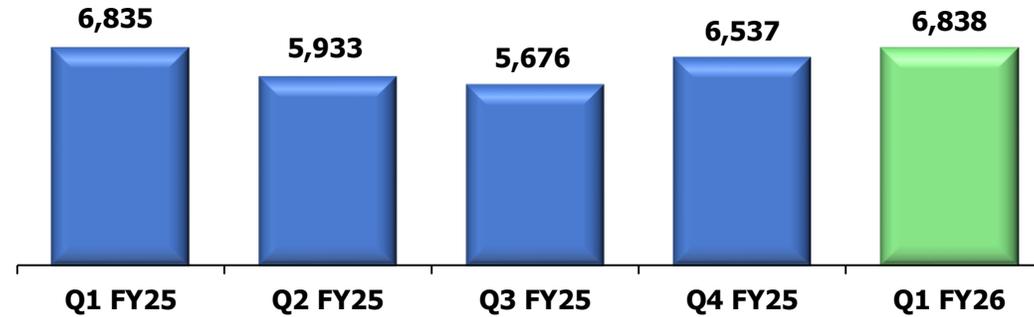


Revenue from sales

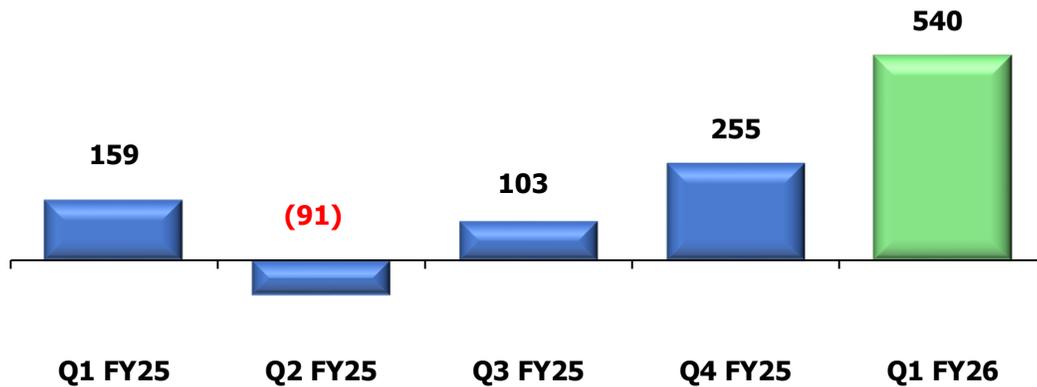


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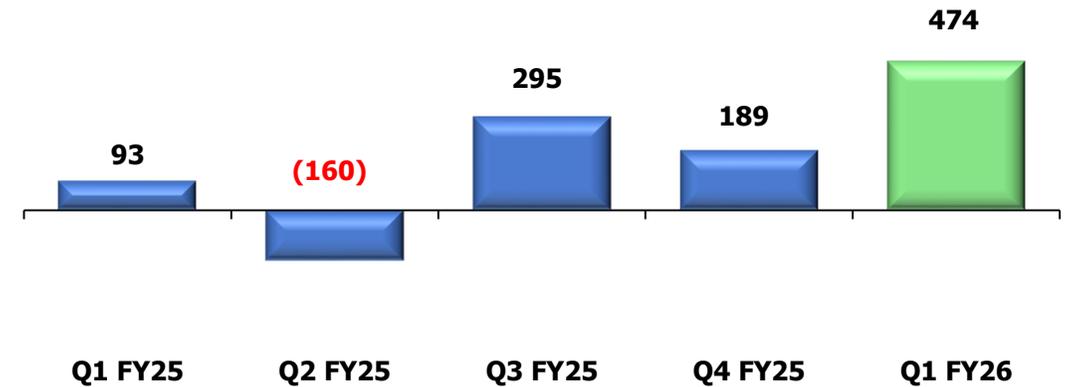
Unit : Million THB



EBITDA



Profit (Loss) Before Tax



□ Q3 FY25 : EBITDA excludes the gain from disposal of an unused land 260 Mn THB (included in PBT)

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Update mega project :

Mega projects launched earlier this year continue to progress, along with new projects as planned, such as the Khon Kaen–Nong Khai double track, Expressway Jatuchod , Google Data Center.



Project Name	Project Value (MB)	Rebar consumption (Ton)	% Construction Status
MRT Orange line (West)	77,000	140,000	12 %
Knnon Khan-Nong Khai Double Track Railway	30,000	60,000	1%
Expressway Chatuchote-Lam Luk Ka (Pathum Thani)	24,000	120,000	3%
Google Data Center (Chonburi)	16,000	20,000	5%
Runway Utapao Phase 3 (Chonburi)	13,000	20,000	Start Q4 25
Port Lamchabang Phase3 (Chonburi)	7,000	20,000	15 %
Bangkok mall (Building)	6,000	18,000	10 %
Mortorway M7 Utapao Airport	4,500	20,000	Start Q3 25

*Delayed



MRT Orange Line (West Section)



Chalong Rat Expressway extension (Chatuchote-Lam Luk Ka)



Knnon Khan-Nong Khai Double Track Railway



Runway Utapao



Port Lamchabang Phase3

- In H2/2025, there are uncertainties related to potential weakening of exports and the tourism sector performing lower than previous year.
- Public investment spending is increasing, supported by normalization of government budget disbursement
- Private investment continues to contract due to global trade policy uncertainties and declining business confidence. Private consumption may slow significantly, reflecting fragilities in employment and income amid continued tight financial conditions.
- Going forward, the Thai baht is expected to remain volatile in relation to weakening US dollar, capital outflows from US, tariff impositions on Thailand, gold prices.
- Thailand's manufacturing sector, though appearing to be recovering slowly in H1, continues to be pressured by increasing imports from China

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Improving Quality of Life of Communities in Q1 FY26

1. Religion, Culture, Education and Local Traditions



SISCO, SCSC, NTS – During Songkran Festival, NTS donated 5 electric fans to Bo Win and engaged in community activities. SCSC participated in the celebration at Map Ta Phut Industrial Estate by providing rice, drinking water, and ice cream to three communities. SISCO supported public service checkpoints in Saraburi by donating 130 packs of drinking water.



NTS – 06/06/25 participated in Eid al-Adha activities at Al-Itihath Mosque, Khao Khaiyai Village, Moo 5, Bo Win, Si Racha, Chonburi.



SCSC - 05/06/25 Joined the "Worthless Waste for a Great Cause" recycling initiative, to help fund crematorium construction at Soi Kiri Temple.



NTS – 13/06/25 Participated in a moral and ethical youth camp for 200 Grade 7 students at Ban Bowin School (Likhit Rat Bamrung), Chonburi Province.



NTS - 19-20/06/25 Supported the "Good Health under Royal Grace" initiative at Ban Bowin School, Chonburi, by donating 50 dozen.

2. Diversity, Equity and Inclusion Communities



TSTH - 08/05/25 "Elastic Bands for the Elderly" to promote health and well-being among senior citizens in the community. A total of 60 elastic bands were donated to the Tha Sa-arn Subdistrict Health Promoting Hospital in Chachoengsao Province.



SCSC – 21/04/25 Installed a 10-kilowatt solar cell system for the Nong Bua Daeng community, along with training on system usage and maintenance. The community utilizes the solar power to operate a local café and market, helping reduce electricity costs and generate income.

3. Livelihoods and Skill Development



SISCO - 04/06/25 Organized a vocational training workshop on making crispy-coated peanuts for the Tha Luang Industrial Group at Ban Kong Lek, Moo 9, Ban Khrua, Saraburi.



NTS - 22/04/25 collaborated with faculty from Rajamangala University of Technology Tawan-ok to support the Nern Krabok Women Farmers Group in Chonburi through a workshop on product development, packaging, and marketing.



NTS - 03/04/25 participated in a local balm-making activity with Bo Win Women's Group, organized by the Sriracha Community Development Office at Ban Bo Win School, Chonburi.



NTS - 28/04/25 and 28/05/25 Community members were invited to sell their products in front of the company canteen, generating a total income of 10,390 THB.



NTS – 23/06/68 collaborated improving the "Je Li Mee Suk" Chinese sausage product with the Nern Krabok Women Farmers Group in Bo Win Subdistrict was supported by Rajamangala University of Technology Tawan-ok, Bang Phra Campus.



SISCO - 28/06/25 The Ban Mo Curry Puff Community Enterprise joined the Saraburi Sandbox Fair supported by Mr. Tewan Uthaiwattana, Independent Director and Chairman of the Corporate Social Responsibility and Sustainability Committee, held at SCG Kaeng Khoi.

4. Safety, Health, and Environment



• **SISCO, SCSC** - 28/04/68 and 26/05/68 Organized the "CSR Share Goodness" blood donation campaign in collaboration with the Thai Red Cross, with 51 employees and contractors donating a total of 21,000 cc of blood.



TSTH – 05/06/25 Organized the "Eco-Refill" campaign, promoting personal cup use and collecting plastic for recycling into 685 blocks and chairs for schools. The project cut 548 kg CO₂—equal to planting 58 trees.



• **NTS, SCSC, SISCO** - jointly participated in three tree-planting projects: 05/06/25 NTS - World Environment Day with WHA Chonburi 1 (230 Trees), 25/06/25 SCSC - a royal tribute tree planting at Ban Noen Krapok Community Forest (650 trees), and 30/06/25 SISCO the "Plant with Care, Protect the Environment" project at the Nong Khae Life Skills Promotion Center (700 trees), totaling 1,580 trees planted to conserve and restore green areas.



Safety Excellence Award in National Level from Welfare and Labor Protection*

TSMT-NTS, TSMT-SCSC and TSMT-SISCO have been honored with the Safety Excellence Award at the national level by the Department of Welfare and Labor Protection, recognizing their outstanding commitment to occupational health and safety standards, proactive risk management, and fostering a safe working environment for all employees.

*The award results have been announced, and the official presentation is pending.



Australian Rebar Export

TSMT-SCSC has proudly obtained the ACRS (Australasian Certification Authority for Reinforcing and Structural Steels) certificate, affirming its compliance with stringent Australian standards for rebar production, and paving the way for reinforced steel exports to the Australian market.

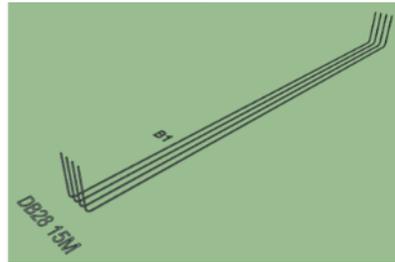
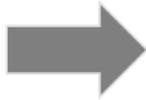
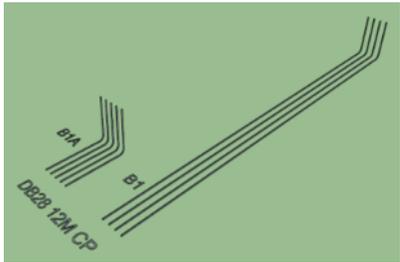
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Special Length/Size Rebar

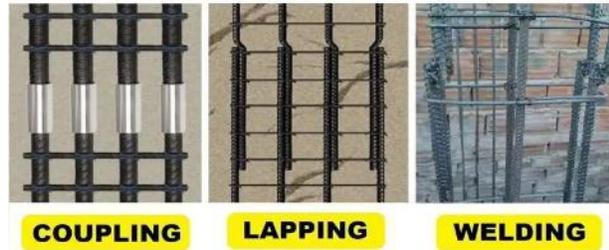


Standard deformed bars in the market typically range from 10–32 mm in diameter and are available in 10 or 12-meter lengths. Tata Steel has developed special sizes and lengths to better suit various construction project requirements, helping reduce work processes and construction costs.

Special length rebar -rebar length >12-18 m



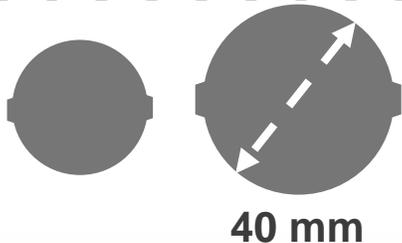
Using 17-meter rebar instead of 12-meter lengths helps reduce costs associated with splicing.



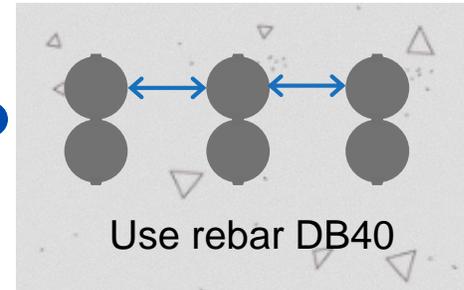
Special-Length Rebar

- Replaces lap splicing, couplers, and welded joints
- Reduces splicing-related costs
- Minimizes rebar congestion at lap zones
- Reduces cutting steps and waste

Special Size rebar- rebar SD50 DB40 (40 mm.)



Use rebar DB32



Use rebar DB40

Using DB40 instead of DB32 reduces rebar congestion in the structure, making concrete placement easier

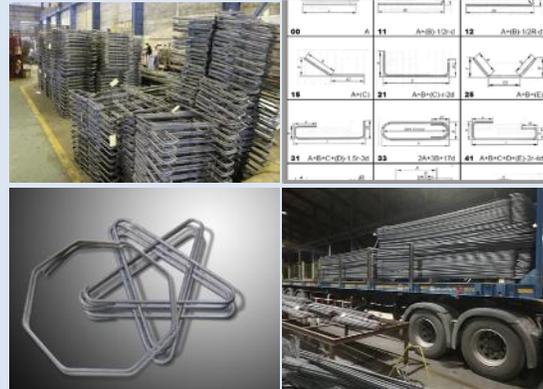
Special size rebar 40 mm

- Reduces total rebar quantity
- Lowers rebar congestion
- Facilitates easier concrete pouring

From Rebar to Ready-to-Use Solutions

Tata Steel has developed a range of prefabricated rebar products and services to replace on-site cutting, bending, and assembly. These solutions help reduce construction steps, time, and costs, while also improving overall work quality.

• Cut and Bend



Cut and Bent Rebar refers to reinforcing steel that is pre-cut and pre-bent according to the bar cut list, delivered directly from the factory to the construction site.

- Reduces rebar procurement for projects by over 10–15%
- Lowers transportation needs and fuel consumption
- Minimizes material waste
- Cuts construction waste by more than 15%, helping reduce air and noise pollution

• Cut and Bent Standard size



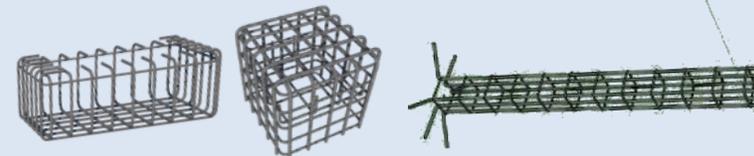
Stirrup rebar for beam and column structure

Reduces work processes
Minimizes rebar scrap
Reduce labor



Dowel bar for road concrete

• Pre-Cage rebar



Pre-cage rebar footing/Column for housing

Reduce rebar installation time and space constraints at the construction site.



Pre-cage rebar for Barrier and Retaining wall concrete

Replaces on-site cutting, bending, and tying, reducing installation time by more than half.